



# ZELMA DÁVILA

## ATTORNEY + BUSINESS COACH

### Profile

Experienced attorney and business coach with a solid background in leading a successful law firm and specialization in bankruptcy law and business restructuring. With proven leadership abilities as a CEO and COO, I blend legal expertise with a deep commitment to fostering growth, both within my firm and for the clients I coach. Committed to legal excellence, mentorship, and driving strategic business advancements.

### Experience

#### CEO, 2022-PRESENT

Almeida & Dávila, PSC

- Led strategic initiatives, driving business growth and expanding firm's market presence.
- Managed day-to-day operations, ensuring the firm's adherence to legal and ethical standards.
- Oversaw financial planning, resource allocation, and business development strategies.
- Fostered an environment of continuous learning and mentorship, enhancing team capabilities and client satisfaction.

#### BANKRUPTCY ATTORNEY & COO, 2005-2022

Almeida & Dávila, PSC

- Successfully represented debtors in Chapter 7, 11 and 13 bankruptcy proceedings, negotiating settlements and restructuring debts.
- Advised clients on financial management, assets protection, and legal implications of bankruptcy.
- Collaborated with a team to ensure smooth case progression and client communication.
- As COO, streamlined operational workflows, implemented technology solutions, and established best practices for the firm.

### Bar Admissions

COMMONWEALTH OF PR, 2002

USDC-PR, 2002

US CT. APP. 1ST CIR, 2022

US CT. APP. 11TH CIR, 2022

US CT. APP. FED. CIR, 2022

STATE OF TEXAS, 2022

USDC-N.D. TEX, 2022

USDC-S.D. TEX, 2022

USDC-E.D. TEX, 2022

US TAX COURT, 2022

US CT FED. CLAIMS, 2002

### Contributions

- **Guest Speaker:** Delivers talks at industry events on legal and marketing subjects.
- **Blog Writer:** Authors regular articles on bankruptcy law and business restructuring.
- **Business Coach:** Guides entrepreneurs through complex challenges and business turnarounds.

### Volunteer

- 1st Circuit leader for the National Association of Consumer Bankruptcy Attorneys.
- Credit Abuse Resistance Education program presenter
- SCORE Mentor

### Education

JURIS DOCTOR, 2001

University of Puerto Rico

BA OF POLITICAL SCIENCE, 1998

University of Puerto Rico

### Insights

- Member of Dan Sullivan's Strategic Coach.
- Tony Robbins' Business Mastery.
- Coached by the EMyth Coaching Program.
- Clifton Strengths: Futuristic, Achiever, Ideation, Focus, Strategic
- Kolbe A Index: 5492
- PRINT Motivators: 8 | 3